**Biocair appoints new US General Manager**

Biocair, a leading global life science logistics expert, proudly announces the appointment of Jeff Stone as its new US General Manager. Stone brings over a decade of extensive experience in various leadership positions across research and development, manufacturing and logistics within the pharmaceutical sector. With a passion for building teams and creating scalable processes, Stone has a track record of leadership success emphasizing collaboration and efficiency.

Stone began his pharmaceutical career in 2011 working with a leading CDMO, where he gained a diverse range of experience in logistics and clinical trial management across various clinical indications. He went on to work in the specialty logistics market, where he played a pivotal role in building a global Project Management Organization and infrastructure to support critical cell and gene therapies. This included the creation of a state-of-the-art control center in North Carolina’s Research Triangle Park in which logistics operators monitored the shipments of starting material, viral vectors and modified therapies. Through this, Stone gained invaluable experience into the need of cell and gene therapy clients.

Stone then went on to spend several years in the private equity market running project management, data and supply chain teams responsible for the collection of research samples geared toward the advancement of biomarker discovery, assay development and clinical diagnostics.

Jeff officially joined Biocair on January 2, 2024, and is currently dedicating his initial days to understanding the organization, its people, processes and goals to execute the company’s strategic roadmap for 2024. As the new US General Manager, he will oversee all aspects of operations and commercial sales in the respective region. He aims to drive efficiency, effect positive change and enhance the overall client experience.

Of his new role, Jeff says "I love the challenge working in supply chain brings. It is never easy and there is always an obstacle but finding the right balance of process and people and seeing a group come together to overcome those obstacles, often in the form of delivering a lifesaving medication, vital treatments or precious research samples, is incredibly exciting. I’m looking forward to working with the team at Biocair to continue to offer the best service for our customers.”

Vincent Howard, Biocair’s Chief Executive Officer, says “We are thrilled to welcome Jeff to Biocair. With his wealth of experience and proven leadership in the pharmaceutical industry, Jeff is a valuable addition to our team. His dedication to building strong teams, driving efficiency and fostering collaboration aligns seamlessly with Biocair's commitment to being the global specialist in life science logistics. Together, we will continue moving science forward.”

To find out more about a career at Biocair, visit here: <https://www.biocair.com/>

**ENDS**

**About Biocair**

Since 1986, Biocair has established a global reputation as a leading GDP logistics specialist within the pharmaceutical, biotechnology and life sciences sectors. Biocair has built up a unique, client-centric approach by employing scientists in front-line logistics positions and assembling a team of best-in-class industry experts in quality, cold chain and regulatory compliance. Biocair focuses on providing the most comprehensive time-sensitive and temperature-controlled logistics services available whilst delivering flexible, tailored, cost-effective solutions to all its clients. It is committed to delivering complete end-to-end logistics solutions through its 24/7 operation and global network spanning across Europe, Africa, Asia and the Americas.

Biocair employs over 550 people worldwide and provides specialist logistics services to more than 160 countries through a global network of partners. Biocair’s offices are located in the UK, France, Belgium, Germany, USA, South Africa, China, Singapore and India.

In 2012 Biocair was acquired as an autonomous division by Geopost. Geopost is the largest parcel delivery network in Europe, which posted sales of €15.6 billion in 2022. Geopost is a holding company owned by Groupe La Poste.

For further information on Biocair, please visit [www.biocair.com](http://www.biocair.com).

For more information please contact:

**Allison Panto** **Katie Ford**

Communications Specialist PR & Content Account Director

Allison.Panto@Biocair.com Katie.Ford@Anicca.co.uk